



Success story

**Abuhimed Alsheikh Alhagbani
Law Firm (AS&H) in cooperation
with Clifford Chance**

Industry

- Legal

Solutions

- OpenText™ Document Management,
eDOCS Edition

Partner support

- MGS

Results



Implemented solution
in **two months**



Reduced the cost of providing
on-premises server hardware by
choosing a cloud deployment



Provided secure, fast and
easy access to documents,
regardless of location

AS&H

شركة أبو حيمد وآل الشيخ والحقباتي
ABUHMED ALSHEIKH ALHAGBANI

in co-operation with
CLIFFORD CHANCE

Abuhimed Alsheikh Alhagbani Law Firm embraces the cloud with OpenText

**Law firm improves efficiency and provides fast and secure
document access with OpenText eDOCS**

*"We selected OpenText eDOCS for a purpose, to provide
secure, stable and efficient document management and
it fulfils it very well. It's not just the product, but also the
support, services and the people that all came together
to deliver a very successful project in a tight timetable."*

Mohammed Bahelmi
General Manager
Abuhimed Alsheikh Alhagbani Law Firm



Formed in November 2016, Abuhimed Alsheikh Alhagbani Law Firm (AS&H) delivers world-class legal services in the Kingdom of Saudi Arabia. AS&H has eight partners, more than any other law firm in Saudi Arabia, and provides specialist capabilities to its clients in areas such as corporate law, mergers and acquisitions, equity and debt capital markets, banking and finance, privatization, public policy and regulatory affairs, as well as dispute resolution. The firm has been consistently recognized by all major legal directories and the team has won more awards than any other Saudi law firm.

Upon its launch, AS&H entered into a cooperation agreement with Clifford Chance to transition its transactional practices in Saudi Arabia to AS&H. Clifford Chance had to transfer its active case workload in Saudi Arabia to the new firm based on client consent. This involved migrating approximately 800 active cases, all stored electronically in Microsoft® SharePoint®, to a new document management solution.

Mohammed Bahelmi, general manager at Abuhimed Alsheikh Alhagbani Law Firm, explained the challenge in more detail. ***"We had just two months to select, design, implement, test and go live with a new, enterprise-wide document management solution. Many in the firm had previous experience working with OpenText™ Document Management, eDOCS Edition and had confidence that it would meet the needs of the new firm. We made the strategic decision to implement eDOCS DM in the cloud, thereby minimizing the cost of on-premises infrastructure, while maximizing stability and without compromising security."***

Working with a local OpenText partner, MGS, the eDOCS solution was customized to meet the access control needs specified by AS&H clients—developing a security model that complied with specific requirements. The migration phase also involved accurately profiling documents with the correct taxonomy. As part of system testing, AS&H also simulated a server failure followed by a complete restoration of the solution.

"We had to place our trust in both OpenText and MGS to ensure eDOCS was implemented on time, on budget and would fully meet our needs. In the end, every one of our goals was met, including the disaster recovery capabilities, which when tested, passed with no issues whatsoever," said Bahelmi.

The implementation and go live were smooth, with no issues reported. eDOCS was delivered out of the box with only minor changes. In addition, user acceptance was extremely high, with little or no training required.

"We're seeing a new generation of lawyers and other legal professionals who expect to handle their own documents and to do so in ways that are secure, yet streamlined and intuitive. eDOCS provides everything they need, with version control, document check-in, encryption, audit, excellent search capabilities and more. eDOCS works seamlessly regardless of where our personnel are in the world via our virtual private network (VPN), using laptops and tablet devices," said Bahelmi.

The powerful search capabilities in eDOCS allow AS&H staff to quickly access and reuse the firm's collective knowledge. AS&H lawyers often work long hours and should they need to locate a document, they can pinpoint it quickly and effortlessly. To date, about 40,000 documents are securely managed and fully searchable within eDOCS, and with the flexible storage provided by the cloud, the solution can easily scale and grow with AS&H.

"Not only does eDOCS in the cloud provide the security and scalability we require, it is more economical. We only pay for the storage space we use, rather than having to allow for growth up front, as would be the case with on-premises infrastructure," said Bahelmi. ***"The cloud provides better continuity. We have no server hardware to maintain on-site and this helps us to reduce our risk and costs."***

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General Manager
Abuhimed Alsheikh
Alhagbani Law Firm





Abuhimed Alsheikh Alhagbani Law Firm embraces the cloud with OpenText

AS&H is using eDOCS across the entire enterprise. Not only are client-matter documents managed, but internal business functions, such as finance and HR, also use eDOCS to ensure the security and confidentiality of sensitive documents. eDOCS is delivering company-wide efficiencies that are crucial not just for the bottom line, but for providing good client service.

“We selected eDOCS for a purpose, to provide secure, stable and efficient document management and it fulfils it very well,” said Bahelmi. ***“It’s not just the product, but also the support, services and the people that came together to deliver a very successful project in a tight timetable.”***

About MGS

MGS is a leader in providing specialized enterprise IT and business solutions and consultancy services. They provide quality, world-class, brand-name IT business solutions, reliable and professional services and unparalleled customer service through IT applications. They also offer, in particular, Enterprise Content Management (ECM) solutions. MGS partners with global vendors such as OpenText, SAP® and others to provide a wide range of unique business solutions and services. MGS currently operates through three offices: Kuwait, Riyadh and Beirut. For more information, please visit: mgs-tech.com.



About OpenText

OpenText, The Information Company, enables organizations to gain insight through market leading information management solutions, on-premises or in the cloud. For more information about OpenText (NASDAQ: OTEX, TSX: OTEX) visit opentext.com.

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